INDUSTRIAL DEVELOPMENT AUTHORITY OF PITTSYLVANIA COUNTY, VIRGINIA

Pittsylvania County Chatham Community Center; Gallery Room;
115 South Main Street, Chatham, Virginia 24531

IDA BOARD PACKET

REGULAR MEETING
TUESDAY, SEPTEMBER 8, 2020
6:00 P.M.

Eddie L. Hite, Jr., Chairman
Charlie Mahan, Vice-Chairman
Stanley Simpson, Secretary/Treas.
Randy Anderson
Ronnie Haymore
Joey Faucette
John Daniel

INDUSTRIAL DEVELOPMENT AUTHORITY OF PITTSYLVANIA COUNTY, VIRGINIA

TUESDAY, SEPTEMBER 8, 2020; 6:00 P.M.; CHATHAM COMMUNITY CENTER; GALLERY ROOM, 115 SOUTH MAIN STREET, CHATHAM, VIRGINIA 24531

AGENDA

I. CALL TO ORDER

II. ROLL CALL

III. ANY ADDITIONS/REVISIONS TO AGENDA

IV. APPROVAL OF AGENDA

V. CONSENT AGENDA

A. June and July 2020 Meeting Minutes Approval
B. Financial Statements Approval (*July, August and September 2020)*
C. Robinson, Farmer Cox Associates Audit Scope Expansion Approval
D. Resolution # 2020-09-01 (Supporting Mountain Valley Pipeline's FERC Certificate Extension) Adoption

VI. NEW BUSINESS

A. Panacea MEL from Excel Packing (PP1008-72-High Speed Shrink Tunnel; $7,035.22) Ratification
B. Potential Panacea Late Fee Waiver Discussion
C. Axxor N.A., LLC Financing Update

VII. ECONOMIC DEVELOPMENT UPDATE

VIII. MATTERS FROM THE BOARD

IX. CLOSED SESSION

A. Discussion, consideration, or interviews of prospective candidates for employment; assignment, appointment, promotion, performance, demotion, salaries, disciplining, or resignation of specific public officers, appointees, or employees of any public body.

Authority:	Virginia Code § 2.2-3711(A)(1)
Subject Matter:	IDA Clerk
Purpose:	Discussion of IDA Clerk's Employment Agreement

B. Discussion or consideration of the investment of public funds where competition or bargaining is involved, where, if made public initially, the financial interest of the governmental unit would be adversely affected.

Authority:	Virginia Code § 2.2-3711(A)(6)
Subject Matter:	IDA Auditor
Purpose:	Discussion of 2019 IDA Audit Additional Fees Request

X. RETURN TO OPEN SESSION AND CLOSED SESSION CERTIFICATION

A. Closed Session Certification

XI. ADJOURNMENT

CONSENT AGENDA

V. (A)

Approval of Meeting Minutes

(June 17, 2020)

(July 14, 2020)

DRAFT

INDUSTRIAL DEVELOPMENT AUTHORITY
OF PITTSYLVANIA COUNTY, VIRGINIA
WEDNESDAY, JUNE 17, 2020; 6:00 P.M.; CHATHAM COMMUNITY CENTER; GALLERY ROOM, 115 SOUTH MAIN STREET, CHATHAM, VIRGINIA 24531

MEETING MINUTES

Members Present:
Eddie Hite, Jr. (Chairman)
Charlie Mahan (Vice Chairman)
Stanley Simpson (Secretary/Treasurer)
Joey Faucette
Ronnie Haymore

Staff Present:
Brenda O. Robertson (IDA Clerk/Legal Assistant)
J. Vaden Hunt, Esq. (IDA Attorney/County Attorney)
Susan McCulloch (Economic Development Manager)
Matthew D. Rowe (Economic Development Director)

Members Absent
John Daniel
Randy Anderson

Also Present:
Michael Guanzon (Attorney) ***(via remote)***

I. **CALL TO ORDER:**
Mr. Hite called Meeting to Order at 6:00 P.M.

II. **Roll Call:**
Roll Call by Ms. Robertson. Mr. Daniel and Mr. Anderson, absent.

III. **ADDITIONS/REVISIONS TO AGENDA:**
None.

IV. **APPROVAL OF AGENDA:**
Motion by Dr. Faucette, second by Mr. Haymore, to approve Agenda. Motion carried unanimously by Members present.

V. **CONSENT AGENDA:**
Motion by Dr. Faucette, second by Mr. Haymore, to approve Consent Agenda. Motion carried unanimously by Members present.

A. **Approval of Meeting Minutes (May 12, 2020):**

B. **Review of Financial Statements (June 2020):**

1. **Regular Checking:**
($278,064.22 as of June 10, 2020)

2. **Axxor Debt Reserve:**
($587,330.02 as of June 10, 2020)

3. **ANB Loan (*Axxor*):**
($1,325,737.94 as of June 10, 2020)

4. **ANB Loan (*Intertape*):**
($2,986,957.85 as of June 10, 2020)

5. **BB&T Loan (Purchase Building/Upfit Cost):**
($991,123.00 as of June 10, 2020)

6. **FCB Loan (Panacea MEL):**
($321,079.79 as of June 10, 2020)

VI. UNFINISHED BUSINESS:

A. Approve Auditors Robinson, Farmer, Cox Associates for Short term Jan-June 2020 and all future Audit Services:

Motion by Dr. Faucette, second by Mr. Mahan, to approve Robinson, Farmer, Cox Associates conduct short term IDA Audit (January - June 2020) and all future IDA Audit Services, with the IDA contributing up to $3,800.00 for said Annual Audit, with the County paying any remaining Annual Audit costs; Audit payment details shall be memorialized in a County/IDA MOU to be drafted and executed. Motion passed unanimously by IDA Members present.

VII. ECONOMIC DEVELOPMENT UPDATES:

Mr. Rowe gave a brief update on Economic Development projects

VIII. MATTERS FROM THE BOARD:

None

IX. CLOSED SESSION:

Motion by Dr. Faucette, second by Mr. Mahan, to enter Closed Session at 6:14 p.m. Motion passed unanimously by IDA Members present.

A. Discussion concerning a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community.

Legal Authority: Virginia Code §§ 2.2-3711(A)(5)
Subject Matter: Projects Project FX
Purpose: Economic Development Updates on Unannounced Industry

B. Discussion or consideration of the investment of public funds where competition or bargaining is involved, where, if made public initially, the financial interest of the governmental unit would be adversely affected.

Legal Authority: Virginia Code §§ 2.2-3711(A)(6)
Subject Matter: IDA Building Construction Financing
Purpose: Potential IDA Building Construction Financing Discussion/Consideration

X. **RETURN TO OPEN SESSION:**

Motion by Mr. Haymore, second by Mr. Mahan, to return to Open Session at 7:15 p.m. Motion passed unanimously by IDA Members present.

PITTSYLVANIA COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY
CLOSED MEETING CERTIFICATION

BE IT RESOLVED that at the Meeting of the Pittsylvania County Industrial Development Authority on Wednesday, June17, 2020, the IDA Board members hereby certify by a recorded vote that to the best of each Board member's knowledge only public business matters lawfully exempted from the open meeting requirements of the Virginia Freedom of Information Act ("Act") and identified in the Motion authorizing the Closed Meeting were heard, discussed, or considered in the Closed Meeting. If any Member believes that there was a departure from the requirements of the Act, he shall so state prior to the vote indicating the substance of the departure. The Statement shall be recorded in the Minutes.

	Vote
Eddie L. Hite, Jr., Chairman	Yes
Charlie Mahan, Vice-Chairman	Yes
Stanley Simpson, Secretary/Treas.	Yes
Randy Anderson	Absent
John Daniel	Absent
Joey Faucette	Yes
Ronnie Haymore	Yes

ACTION FROM CLOSED SESSION:

IDA Members, via consensus, directed IDA Staff to invite Mr. Robert Borrighter, Axxor, to July 14, 2020, IDA Board Meeting to discuss financing options

IDA Member, via consensus, directed IDA Staff to retain the legal services of Mr. Michael Guanzon (Christian Barton law firm) to finalize bank term sheets, assist IDA in analyzing received term sheets, be responsible for all documents associated with purchasing potential property and successfully closing on finances, and drafting and executing the ground and facility lease between the IDA and the proposed company

ADJOURN:

With there being no further business, Motion by Mr. Haymore, second by Dr. Faucette, to adjourn Meeting. Motion carried unanimously by Members present. Mr. Hite adjourned Meeting at 7:19 P.M.

Respectfully Submitted, Approved:

W. Stanley Simpson, Secretary/ Treasurer Eddie L. Hite, Jr., Chairman

DRAFT

INDUSTRIAL DEVELOPMENT AUTHORITY
OF PITTSYLVANIA COUNTY, VIRGINIA
TUESDAY, JULY 14, 2020; 6:00 P.M.; CHATHAM COMMUNITY CENTER; GALLERY ROOM, 115 SOUTH MAIN STREET, CHATHAM, VIRGINIA 24531

MEETING MINUTES

Members Present:
Eddie Hite, Jr. (Chairman)
Charlie Mahan (Vice Chairman)
Ronnie Haymore
Joey Faucette
Randy Anderson
John Daniel

Staff Present:
J. Vaden Hunt, Esq. (IDA Attorney/County Attorney)
Susan McCulloch (Economic Development Manager)
Matthew D. Rowe (Economic Development Director)

Staff Absent:
Brenda O. Robertson, Legal Assistant/ IDA Clerk

Members Absent
Stanley Simpson Scretary/Treasurer

Also Present:
Robert Borrigther, Axxor

I. **CALL TO ORDER:**
Mr. Hite called Meeting to Order at 6:05 P.M.

II. **Roll Call:**
Roll Call by Mr. Hunt. All Members present except for Mr. Simpson.

III. **ADDITIONS/REVISIONS TO AGENDA:**
None.

IV. **APPROVAL OF AGENDA:**
Motion by Mr. Haymore, second by Dr. Faucette, to approve Agenda. Motion carried unanimously by Members present.

V. **CONSENT AGENDA:**
None

VI. **NEW BUSINESS:**
None

VII. **ECONOMIC DEVELOPMENT UPDATES:**
None

VIII. **MATTERS FROM THE BOARD:**

None

IX. CLOSED SESSION:

Motion by Dr. Faucette, second by Mr. Haymore , to enter Closed Session at 6:05 p.m. Motion passed unanimously by IDA Members present.

A. Consultation with legal counsel employed or retained by a public body regarding specific legal matters requiring the provision of legal advice by such counsel.

Legal Authority:	Virginia Code §§ 2.2-3711(A)(8)
Subject Matter:	Axxor, N.A., LLC
Purpose:	Discussion/Provision of Legal Advice on/of Lease Purchase Agreement/Refinancing

X. RETURN TO OPEN SESSION:

Motion by Mr. Haymore, second by Mr. Mahan, to return to Open Session at 6:50 p.m. Motion passed unanimously by IDA Members present.

PITTSYLVANIA COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY
CLOSED MEETING CERTIFICATION

BE IT RESOLVED that at the Meeting of the Pittsylvania County Industrial Development Authority on Tuesday, July 14, 2020, the IDA Board members hereby certify by a recorded vote that to the best of each Board member's knowledge only public business matters lawfully exempted from the open meeting requirements of the Virginia Freedom of Information Act ("Act") and identified in the Motion authorizing the Closed Meeting were heard, discussed, or considered in the Closed Meeting. If any Member believes that there was a departure from the requirements of the Act, he shall so state prior to the vote indicating the substance of the departure. The Statement shall be recorded in the Minutes.

	Vote
Eddie L. Hite, Jr., Chairman	Yes
Charlie Mahan, Vice-Chairman	Yes
Stanley Simpson, Secretary/Treas.	Absent
Randy Anderson	Yes
John Daniel	Yes
Joey Faucette	Yes
Ronnie Haymore	Yes

ACTION FROM CLOSED SESSION:

Robert Boerrigter, Axxor, gave IDA update on his refinancing plans; Plans established to attempt to refinance with Greg Anderson at First Citizens and report back to IDA at August Meeting.

ADJOURN:

With there being no further business, Motion by Mr. Haymore second by Dr. Faucette, to adjourn Meeting. Motion carried unanimously by Members present. Mr. Hite adjourned Meeting at 6:52 P.M.

Respectfully Submitted, Approved:

W. Stanley Simpson, Secretary/ Treasurer Eddie L. Hite, Jr., Chairman

CONSENT AGENDA
V.(B)
Review of Financial Statements

ACCOUNT	BALANCE
AS OF JULY, 2020	
1. IDA Regular BB&T Checking Account	$272,865.47
2. Axxor Debt Reserve Account-01	$587,373.47
3. Axxor ANB Loan-03	$1,325,737.94
4. Intertape ANB Loan-02	$2,972,036.45
5. BB&T Loan (Purchase Building)(Upfit Cost)	$991,123.00
6. FCB Loan (Panacea MEL)	$338,494.08
7. FCB Panacea Det Reserve Account	$83,564.17

CONSENT AGENDA

V.(B)

Review of Financial Statements

ACCOUNT	BALANCE
AS OF AUGUST 5, 2020	
1. IDA Regular BB&T Checking Account	$232,768.00
2. Axxor Debt Reserve Account-01	$607,413.38
3. Axxor ANB Loan-03	$1,325,737.94
4. Intertape ANB Loan-02	$2,951,799.25
5. BB&T Loan (Purchase Building)(Upfit Cost)	$945,132.00
6. FCB Loan (Panacea MEL)	$332,991.92
7. FCB Panacea Det Reserve Account	$85,945.17

CONSENT AGENDA
V.(B)
Review of Financial Statements

ACCOUNT	BALANCE
AS OF SEPTEMBER 2, 2020	
1. IDA Regular BB&T Checking Account	$228,522.49
2. Axxor Debt Reserve Account-01	$615,472.95
3. Axxor ANB Loan-03	$1,325,737.94
4. Intertape ANB Loan-02	$2,931,507.84
5. BB&T Loan (Purchase Building)	$945,132.00
6. FCB Loan (Panacea MEL)	$327,545.66
7. FCB Panacea Det Reserve Account	$79,325.93

CONSENT AGENDA
V. (C)
Robinson, Farmer Cox Associated Audit Scope Expansion Approval

RFC
CPAs | Consultants

Robinson, Farmer, Cox Associates, PLLC

Certified Public Accountants

August 12, 2020

Industrial Development Authority of Pittsylvania County
Attn: Ms. Brenda Robertson, Clerk and
Members of the Board of Directors
1 Center Street
Chatham, VA 24531

Dear Ms. Robertson and Members of the Board:

We are writing to communicate in writing that we have agreed to expand the scope of the audit as previously agreed to in the engagement letter dated July 8, 2020. The expanded scope will include an audit of the financial statements of the business-type activities, including the related notes to the financial statements, which collectively comprise the basic financial statements of the Industrial Development Authority of Pittsylvania County as of and for the year ended June 30, 2020. After the audit started it was determined that we could efficiently perform the audit for the entire fiscal year which aligns with the change of the year end and corresponds to the County of Pittsylvania, Virginia's audit fiscal year. After discussion with Kim Van Der Hyde, County Finance Director we felt this provided the most accurate financial picture and it was reasonably obtainable.

All other portions of the previously agreed to engagement letter are still in effect.

Very truly yours,

Robinson, Farmer, Cox Associates

Scott Wickham
Certified Public Accountant
Certified Fraud Examiner
Member

This letter correctly sets forth the understanding of the Industrial Development Authority of Pittsylvania County.

Management signature: Brenda O. Robertson

Title: FDA Clerk 8-13-2020

Governance signature: [signature]

Title: Chairman 8-13-2020

Blacksburg Office:
108 South Park Drive
Blacksburg, Virginia 24060
(540) 552-7322

Contact:
Scott Wickham, CPA, CFE
Member
swickham@rfca.com

CONSENT AGENDA
V. (D)
Resolution # 2020-09-01 (Supporting Mountain Valley Pipeline's FERC Certificate Extension) Adoption

INDUSTRIAL DEVELOPMENT AUTHORITY
OF PITTSYLVANIA COUNTY, VIRGINIA
P.O. Box 426
Chatham, Virginia 24531

PITTSYLVANIA COUNTY INDUSTRIAL DEVELOPMENT AUTHORITY RESOLUTION # 2020-09-01

SUPPORT FOR MOUNTAIN VALLEY PIPELINE'S FERC CERTIFICATE EXTENSION

WHEREAS, at the Regular Meeting of the Pittsylvania County Industrial Development Authority ("IDA") held on Tuesday, September 8, 2020, in the Gallery Room of the Chatham Community Center, the following Resolution was presented and adopted:

WHEREAS, the Mountain Valley Pipeline ("MVP") is a proposed underground interstate natural gas pipeline that will span three hundred and three (303) miles from northwestern West Virginia to southern Virginia ("Project'); and

WHEREAS, currently, the total Project is ninety-two percent (92%) complete, with all three (3) compression stations one hundred percent (100%) complete, eighty percent (80%) of all pipeline work complete, and fifty percent (50%) of full restoration of the right-of-way complete; and

WHEREAS, the EQM Midstream Partners will operate the Project and it is anticipated that the Project will be fully operational in early 2021; and

WHEREAS, in 2017, and after three (3) years of review, the Federal Energy Regulatory Commission ("FERC") issued a Certificate of Public Convenience and Necessity ("Certificate") for the Project; and

WHEREAS, this Certificate is valid for three (3) years, and MVP has requested an extension while it finishes construction.

NOW THEREFORE, BE IT HEREBY RESOLVED, that the IDA does hereby fully support MVP's FERC Certificate extension for the following non-exhaustive reasons:

- Completing the Project and fully restoring the right-of-way is the most effective way to prevent erosion and sediment control issues;

- The Project's capacity if fully subscribed (meaning, it has all been purchased);
- According to market analyses by Woods Mackenzie, global energy consultant, Demand for natural gas pipeline transportation capacity in the Southeaster and Mid-Atlantic Regions support the Project;
- Natural gas is the preferred fuel source of major manufacturers;
- Once the Project is operational, it will generate approximately seven million dollars ($7,000,000) of new annual ad valorem tax revenue for Virginia localities along the route;
- In the summer of 2018, approximately two thousand and five hundred (2,500) workers were employed on the Project's construction in Virginia, with roughly a third of those being Virginia residents;
- Once operational, the Project will generate up to one million and two hundred thousand dollars ($1,200,000) of new ad valorem taxes (property taxes) in Pittsylvania County;
- The federal government has credited the increased use of natural gas and the declining use of coal as a major factor in the reduction in carbon emissions in the United States by more than eleven percent (11%) between 2008 and 2017; and
- The Project is being building using best practices and modern safety features, including 24/7 remote monitoring; and

BE IT FURTHER RESOLVED, that the IDA does hereby authorize the IDA Clerk, or her designee, to submit this Resolution into the record under the public comment portion of the related pending Project FERC Certificate Extension Request Hearing.

Given under my hand this 8th day of September, 2020.

Eddie Hite, Chairman
Pittsylvania County IDA

Brenda O. Robertson, Clerk
Pittsylvania County IDA

New Business
VI. (A)

Panacea MEL from Excel Packing
(PP1008—72High Speed Shrink Tunnel;
$7,035.22)

INDUSTRIAL DEVELOPMENT AUTHORITY
OF PITTSYLVANIA COUNTY, VIRGINIA

July 1, 2020

VIA U. S. MAIL
Ken Buirley
Excel Packing
11799 Jersey Blvd.
Rancho Cucamonga, California 91730

Re: ***PANACEA EQUIPMENT/ EXCEL PACKING PP1808-72 "High Speed Shrink Tunnel; Spare Parts Kit; and Teflon Mesh Belt Overlay***

Dear Sir/Madam:

Enclosed please find Ck #2111 in the amount of $7,035.22, for the above referenced equipment payment deposit, Invoice #113198.

Please contact me if you have any questions about anything contained herein.

Sincerely yours,

Brenda Robertson

Brenda O. Robertson/
IDA Clerk

Encls.

Cc: Eddie L. Hite, Jr. (IDA Chairman); (via email)
Matthew D. Rowe (Economic Development Director); (via email)
J. Vaden Hunt (County Attorney/IDA Attorney); (via email)
Susan McCulloch (Economic Development Manager); (via email)

EXCEL PACKAGING

11799 Jersey Blvd
Rancho Cucamonga, CA 91730
Phone: 909-476-1100

Fed ID: 45-3403858
DUNS: 968850524

Deposit Invoice

Date: 6/29/2020
Deposit Invoice #: 113198
Terms: 50% down, Net ...
Rep:

Bill To / PO # Mark

Panaceutics Nutrition
PO Box 110263
Research Triangle Park, NC
27709

Ship To / PO#

Panaceutics Nutrition, Inc.
2311 Cane Creek Parkway
Robert Hughes
Ringgold, VA 24586

DEPOSIT DUE
$7,035.22

Qty	Item	Description	Unit Price	Amount
1	PP1808-72	PP1808-72 Shrink Tunnel 220 volt, 3 Phase 50 amp	11,950.00	11,950.00
		S/N: B6181101		
	S/M	Service Manual Included		
	SPK-1808-72			
2	3500-14-1	1 Amp Glass Fuse 32mm	399.00	798.00
1	3500-75	Temperature Controller		0.00
1	1710-28	Lubricant - Chain		0.00
1	3500-30	Thermocouple Probe		0.00
1	3500-46	Heat Sensor (B-100) Tunnel Cool Down		0.00
1	3600-35	Heat Sensor-Thermo Overload Blower Motor Sensor (A-100)		0.00
		Spare Parts Kit for PP1808-72 Shrink Tunnel		798.00
1	3500-00-72	Teflon Mesh Belt for PP1808-72 14" X 204"	495.00	495.00
1	Shipping	Shipping and Handling	827.44	827.44
		SUBTOTAL		14,070.44
	Deposit Requested	50% Deposit	-50.00%	-7,035.22

Subtotal	$7,035.22
Sales Tax (0.0%)	$0.00
Deposit Due	**$7,035.22**

NOTE: In case freight charges are not included, they will be added to the final invoice.

ACH PAYMENTS / WIRE TRANSFER

Bank Name: Wells Fargo Bank
City, State: San Francisco, CA
Our Account Number: 5868179408
Title of Account: Excel Packaging Systems Inc.

Bank Debit (ACH) Payments
ACH Routing Number: **121042882**

Wire Transfer - Domestic (U.S.)
Wire Routing Transit Number: **121000248**

Wire Transfer - International
Wire Routing Transit Number: **121000248**
SWIFT Code: WFBIUS6S

MICROPRINT BORDERS AND SIGNATURE LINE • WATERMARK PRESENT. HOLD UP TO LIGHT TO VIEW

Cashier's Check

First Citizens Bank
First-Citizens Bank & Trust Company
Raleigh, North Carolina

66-1252/531 Branch No. 419

0501053879

Void Void Void

Date June 26, 2020

Pay to the order of Industrial Development Authority of Pittsylvania Co.

$ $3,517.61

Three Thousand Five Hundred Seventeen Dollars and 61/100

Dollars

Notice To Customers
The purchase of an Indemnity Bond or an Insurance Bond may be required before an official check of this bank will be replaced or refunded in the event it is lost, misplaced or stolen.

Remitter 1/2 Payment Excel High Speed Shrink Tunnel

05-10050M (06/19)

⑈0501053879⑈ ⑆053112521⑆ 2239801981⑈ 994,990

Cashier's Check

First Citizens Bank
First-Citizens Bank & Trust Company
Raleigh, North Carolina

66-1252/531 Branch No. 419

0501053879

Date June 26, 2020

Pay to the order of Industrial Development Authority of Pittsylvania Co.

$ $3,517.61

Three Thousand Five Hundred Seventeen Dollars and 61/100

Dollars

Notice To Customers
The purchase of an Indemnity Bond or an Insurance Bond may be required before an official check of this bank will be replaced or refunded in the event it is lost, misplaced or stolen.

Remitter 1/2 Payment Excel High Speed Shrink Tunnel

05-10050M (06/19)

CUSTOMER COPY
NON-NEGOTIABLE

deposit 6/30/20

RCB ½ for deposit of $ 7035.22 - Excel Packers High Speed Shrink Tunnel

2058

PANACEUTICS NUTRITION

Panaceutics Nutrition Inc
2311 Cane Creek Pkwy
Ringgold, VA 24586

BB&T
BRANCH BANKING AND TRUST COMPANY
NORTH CAROLINA
66-112/531

06/19/2020

PAY TO THE ORDER OF

Pittsylvania County Industrial Development Authority

$ **3,517.61

DOLLARS

Three thousand five hundred seventeen and 61/100**********

VOID after 120 Days

Pittsylvania County Industrial Development Authority
PO Box 426
Chatam, VA 24531

MEMO

AUTHORIZED SIGNATURE

⑈00002058⑈ ⑆053101121⑆ 1340009980481⑈

Panaceutics Nutrition Inc

2058

06/19/2020 **Pittsylvania County Industrial Development Authority**

Date	Type	Reference	Original Amount	Balance Due	Payment
06/18/2020	Bill		3,517.61	3,517.61	3,517.61
		Check Amount			3,517.61

1010 Truist Checking 3,517.61

Deposited 6/26/20

EXCEL PACKAGING

11799 Jersey Blvd
Rancho Cucamonga, CA 91730

T 909-476-1100
F 909-923-1313

www.ExcelPackagingEquipment.com

June 15, 2020

Robert Hughes
Panccea Biomatx

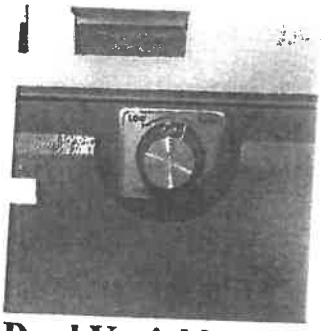
Dear Robert,

I am pleased to present the following proposal on your "**High Speed Shrink Tunnel**" requirements.

1 ONLY **PREFERRED PACK MODEL PP1808-72 "High Speed" Shrink Tunnel. Tunnel has Live Roller Rod Conveyor with Variable Air Velocity Control and Digital Temperature Controller.**

Standard Features Include:

1. **Four directional air flow, fully re-circulating air chamber;**



2. **Dual Variable Air Velocity Controls;**
3. **Dual 1 HP blower motors for maximum air velocity;**

3. **Solid State Digital Temperature Control;**
4. Sealed bearings on drive and idler shafts;

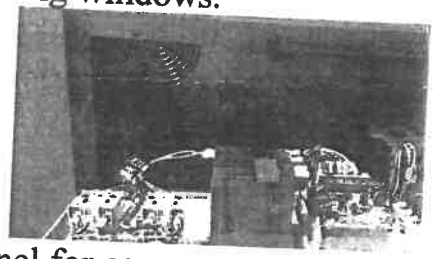
5. **Live roller rod conveyor provides the best shrink surface;**

6. **State of the art AC variable speed drive motor with built in anti-jam safety feature;**
7. Independent Start and Heater switch with **automatic cool down and shut off;**
7. Conveyor speed of up to 75 FPM;

8. Heat protective safety shields;
8. **Thermal overload protection on all motors;**
9. Chamber size of 18" W x 8" H x 72" L;
11. **Powerful Dual 10 KW heater banks for Maximum Performance;**
12. Tunnel heats up to 300 degrees in less than 20 minutes;

13. Heavy duty locking casters with leveling pads.

14. Dual pane **"Plexiglas"** viewing windows.



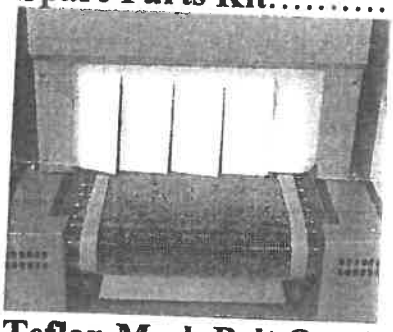
15. Drop down front control panel for easy access.
16. Cooling fans on exit end of tunnel to help cool the polyethylene film

PP1808-72 High Speed Shrink Tunnel..... $11,950.00

Electrical:	220 Volt, 3 Phase, 50 Amp
Dimensions:	97" L x 26" W x 61" H
Warranty:	2 year on parts
Delivery:	**In stock**
Freight:	**Shipping to Ringgold, VA is $827.44**

Optional Item:

1. **Spare Parts Kit**..... $ 798.00



2. **Teflon Mesh Belt Overlay**.....$ 495.00

Payment options:

Terms: 50% down, 40% prior to shipment, Balance net 30 days.
OR
Lease Purchase Option: $(Call for Payment) per month on 60 month lease.
"Zero Down Payment" $1.00 buy out option at end of lease term and title passes directly to customer.

Thank you for the opportunity to present this proposal for your consideration.

Ken Buirley
Excel Packaging
11799 Jersey Blvd
Rancho Cucamonga, CA 91730
(909)476-1100 office
(909) 261-8724 cell
kbuirley@gmail.com
www.excelpackagingequipment.com

Excel Packaging purchase from Panaceutics Nutrition, LLC

High Speed Shrink Tunnel	11,950.00
Shipping	827.44
Spare Parts Kit	798.00
Teflon Mesh Belt Overlay	495.00
Total	14,070.44
50% deposit	7,035.22
1/2 PNI	3,517.61
1/2 MEL	3,517.61

INDUSTRIAL DEV AUTH OF PITTSYLVANIA COUNTY
P O BOX 426
CHATHAM, VA 24531

2111
68-426/514

DATE 7-1-2020

PAY TO THE ORDER OF EXCEL PACKING $7,035.22

Seven Thousand - Thirty - Five dollars and 22/100 DOLLARS

Photo Safe Deposit Details on back

BB&T BRANCH BANKING AND TRUST COMPANY
1-800-BANK BBT BBT.com

FOR High Speed Shrink Tunnel - DEPOSIT

Eddie L. Hutton Jr. MF

⑈00002111⑈ ⑆051404260⑆0005137736030⑈

New Business
VI. (B)
Panacea Late Fees

Thanks.
Mark

From: Susan McCulloch <Susan.McCulloch@pittgov.org>
Sent: Friday, August 28, 2020 10:17 AM
To: Mark Friedman <mfriedman@panaceutics.com>
Cc: Matthew Rowe <Matthew.Rowe@pittgov.org>; Brenda O. Robertson <Brenda.Robertson@pittgov.org>
Subject: RE: Checking In

Mark,

Congratulations on receiving the financing! That is great news!

Thank you for sending the MEL, lease and leasehold upfit payments, as discussed, please include the late fees for the MEL and lease, which is broken out below. Apologies for the early "send".

MEL – payment due in advance, the 15th of each month. Section 18, Default, a. Late Fee. P 7
Overdue and unpaid for 5 calendar days, the company shall pay as additional rent, a late fee equal to the lesser of the Prime Rate applied to the monthly rental amount for each month overdue and the maximum amount permitted by appliable law. Prime rate is 3.25%. $9,100 x 3.25% = $295.75

Lease - p 4. D. Rent due date and delivery of rent. Payable in advance on the first day of each calendar month. If not paid, tenant shall pay landlord as additional rent, a late payment fee equal to 5% of the amount due plus interest accruing on the delinquent amount owed until paid at the rate of the lesser of 10% per annum or the maximum interest rate permitted by law.
$275 (5%).

We'll look forward to the Cheerpack payment as well.

This summer has flown!

Sincerely,
Susan

From: Mark Friedman <mfriedman@panaceutics.com>
Sent: Friday, August 28, 2020 9:50 AM
To: Susan McCulloch <Susan.McCulloch@pittgov.org>
Subject: RE: Checking In

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Susan, I was just writing you...paperwork was signed yesterday and I received confirmation that the wire was received about 5 minutes ago. I will be releasing the checks today—the regular MEL check and also the Cheerpack 50%. I'll get next month's payment out next week, can't believe it's already September!

Mark

From: Susan McCulloch <Susan.McCulloch@pittgov.org>
Sent: Friday, August 28, 2020 9:45 AM

New Business
VI. (C)
Axxor N.A., LLC Financing Update

memo

Pittsylvania County Economic Development

To: IDA Board

From: Pittsylvania County Economic Development – M. Rowe, S. McCulloch

CC: J. Vaden Hunt, Esquire; Brenda Robertson, File

Date: 9/1/2020

Re: Axxor

Comments:

Axxor N.A. has received a loan directly from First Citizens Bank- without the need for IDA moral obligation. Closing date is 9/22/2020 to be handled by Clement &Wheatley. The loan transfer includes the $900,000 for the purchase of Axxor's building, as well as the money borrowed by the IDA for the building upfit. The new First Citizens Bank financing would pay of the American National balance as well as the residual balance of the IDA.