

**Pittsylvania County Board of Supervisors
Economic Development Committee
Monday, June 24, 2019**

VIRGINIA: The Economic Development Committee of the Pittsylvania County Board of Supervisors was held on Monday, June 24, 2019, in the Main Conference Room at 1 Center Street in Chatham, Virginia 24531. Robert W. “Bob” Warren, Chairman, called the Meeting to Order at 4:00 p.m. The following Committee Members were present:

Robert W. “Bob” Warren
Ronald S. Scarce

The following Board of Supervisors Members were also present:

Joe B. Davis

Mr. David M. Smitherman, County Administrator and Clerk of the Board; Mr. J. Vaden Hunt Esq., County Attorney; Mr. Greg L. Sides, Assistant County Administrator for Planning & Administration; Mr. Richard N. Hicks, Assistant County Administrator for Operations; and Matthew D. Rowe, Economic Development Director, were also present.

Approval of Agenda

Motion by Mr. Scarce, second by Mr. Warren, to approve Agenda, which was unanimously approved by the Committee Members present.

New Business

(a) Shell Building Program Update

Mr. Rowe stated the County was awarded a Grant for \$1.6 Million to build a 33,000 square foot shell building. Over the past two and half (2.5) years, there have been about ten (10) buildings filled, and the County does not have any buildings left geared towards advanced manufacturing. The ones that are left, are so out of shape and do not fit the size needed. Mr. Rowe stated that he reached out to the private sector and was able to enter into an agreement with Marcus and Millichap. They have been very successful in introducing several developers into their marketplace. There was a very good visit with the CEO of one of those firms last week, and there has been word back that they are sold on the marketplace and are interested in going out and building two (2) shell buildings of 100,000 square feet each. This is about \$10 million worth of investment.

(b) Staff Reports

i. Consultant Update

Mr. Smitherman stated, as discussed during the Board’s Budget process, there were multiple complimenting consultant proposals that RIFA wanted to pursue. There was a meeting

to narrow down the scope of work with Hunton Andrews Kurth, and there is an agreement that has been signed. They are committed to help work with other jurisdictions that may not be in the Commonwealth of Virginia to further the economic development strategy.

ii. SR RIFA Update

Mr. Rowe stated the second SR RIFA Meeting is scheduled for Friday. There are some budgetary and housekeeping items that are being taken care of to move the Authority forward.

iii. DP RIFA Update

Mr. Rowe stated this year has been a really big year at the Mega Site. The Connector Road is scheduled to be in place by 2025. County Staff is working towards additional certifications and expansions at the Mega Site to make it more marketable. There are about fifteen (15) prospects at the current time. AEP has chosen the corridor path its their transmission project.

Closed Session

Motion was made by Mr. Scarce, second by Mr. Warren, to enter into Closed Session

Discussion concerning a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community.

- (a) Legal Authority: Virginia Code § 2.2-3711(A)(5)
Subject: Projects AF, Precision, Squared and 500
Purpose: Economic development updates/discussion concerning unannounced and/or prospective businesses and/or industries

Discussion or consideration of the investment of public funds where competition or bargaining is involved, where, if made public initially, the financial interest of the governmental unit would be adversely affected.

- (b) Legal Authority: Virginia Code § 2.2-3711(A)(6)
Subject: Project Incentives Matrix
Purpose: Discussion or consideration of the investment of public funds where competition or bargaining is involved, where, if made public, the financial interest of the governmental unit would be adversely affected

The Committee entered into Closed Session at 4:38 PM.

The Committee returned to Open Session at 6:02 PM.

PITTSYLVANIA COUNTY BOARD OF SUPERVISORS
CLOSED MEETING CERTIFICATION

BE IT RESOLVED that at the Economic Development Committee Meeting of the Pittsylvania County Board of Supervisors on June 24, 2019, the Committee hereby certifies by a recorded vote that to the best of each Committee Member's knowledge only public business matters lawfully exempted from the Open Meeting requirements of the Virginia Freedom of Information Act (the "Act") and identified in the Motion authorizing the Closed Meeting were heard, discussed, or considered in the Closed Meeting. If any Committee Member believes that there was a departure from the requirements of the Act, he shall so state prior to the vote indicating the substance of the departure. The Statement shall be recorded in the Committee's Minutes.

Vote

Ronald S. Scearce	Yes
Robert W. "Bob" Warren	Yes

Adjournment

The Meeting adjourned at 6:04 PM.